

January 19, 2023

To: Advanced Partner Program Dealers

Subject: 2024 Advanced Partner Program Membership

Dear Barry,

Congratulations! You have achieved Elite Member status for 2024.

On behalf of Canon, we would like to thank you for your commitment to Canon. 2023 has proven to be a very successful year, together with your strong efforts and our dedicated partnership, you have qualified for our exclusive membership in our Canon Advanced Partner Program. You are officially a member of the 2024 Advanced Partner Program!

The Canon Advanced Partner Program recognizes the best of the dealer community. Qualifying for this program means you provide high quality products with high quality service and business practices. We thank you for your hard work and dedication.

With the Advanced Partner Program we put your business as our priority and deliver high level company access, sales support tools, service training, and many more member perks. We look forward to working with you on the program offerings that best fit your business needs to make 2024 successful.

- **The first 2024 Advanced Partner Forum is scheduled to take place March 5-8 in Las Vegas, NV. As a valued partner, we invite you to attend with an Executive/Successor from your Dealership. A separate email will be sent to RSVP for this meeting.**

Once again, congratulations on qualifying for the Advanced Partner Program and thank you for your continued business. You will be receiving your welcome kits in the coming weeks.

Sincerely,

CANON U.S.A., Inc.

Shinichi "Sam" Yoshida
Executive Vice President and General Manager
Business Information Communications Group